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WEDNESDAY
JANUARY 30, 2008

Now you know.

Seller of office gear signs lease downtown

BY BILL WILSON
The Wichita Eagle

Encompas, an office furniture company based in Kansas City, Mo., has leased 3,065 square feet on the first floor of the SC Telcom building.

The company has leased a suite for three years from Real Development Corp. A renovation is under way to feature some of the company's specialties, including Haworth furniture and the LifeSpace moveable wall system.

"We wanted to be in the center of the downtown business district and not out in the suburbs or on the fringe," Mike Kirkpatrick, the company president in Kansas City, said in an e-mail.

"Once the area around the Hyatt was leveled and the office buildings such as SC Telcom were purchased by out-of-town investors, we realized that Wichita was on the verge of major expansion."

The storefront is the company's first in Wichita, although products have been available locally for three years through saleswoman Brenda Traffas, Kirkpatrick said.

SC Telcom, to be renamed Wichita Executive Centre, will undergo a \$5 million facade improvement.

In addition, interior upgrades include an enhanced lobby and interior space built to suit the new tenants.

Real Development joined the downtown Wichita real estate market in 2004, with the SC Telcom building its flagship property.

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